



Igor & Irina Suvorov  
 Desert Classic Dancesport Championships  
 PO Box 6057  
 Huntington Beach, CA 92615  
 714-536-0387

**VENDOR AND ADVERTISING AGREEMENT JULY 12-15, 2018**

**Premiere Vendors (Maximum of 4) LIMITED SPACE CALL FOR AVAILABILITY**

- Pay a minimum vendor fee of \$1,250 or 10% of the gross revenues whichever is greater plus the cost of security guard for Thursday, Friday and Saturday night. Deposit of \$1250 is due and payable on or before June 20, 2018. (Only 4 spots available in this area.)
- Includes: Preferred placement at ballroom entrance and a black/white full page ad in program book. Full page color ad is additional \$200.

**Attending Vendors (space limited)**

- Vendors: Pay a minimum vendor fee of \$400 or 10% of the gross revenues whichever is greater plus the cost of security for Thursday, Friday and Saturday night. Deposit of \$400 is due and payable on or before June 20, 2018. Vendor fee includes: black/white ad in program book. Full page color ad is additional \$200.

**Hair/Makeup/Massage \$200 flat fee.**  
 Includes complimentary, 1/2 page black/white program ad + ballroom admission.  
 Payment in full is due on or before June 20, 2018.

**Non-attending Vendors**  
 See below for cost of email sponsorship\*  
**Advertisement in Desert Classic DanceSport Championships souvenir program book**  
 Full Page B/W ad- \$250 (Color \$350)  
 Half Page – B/W ad \$200 (Color \$300)  
 Quarter page - \$100 (Color \$200)

*Advertisers must provide professional quality, camera-ready art to be received no later than **June 20, 2018***

**NEW! – Attending & Non Attending Vendors and business owners!**

**Display your retractable banner! Advertise your business. \$50**

*(Note: You must arrange delivery & return. Desert Classic will not accept shipments)*

**HOTEL ACCOMMODATIONS:** Vendors must book hotel rooms directly online or by calling 877-622-3140. You must mention the Desert Classic to secure the special rate before the deadline June 11, 2018. We recommend early reservations as the hotel sold out last year!

**TO GUARANTEE YOUR SPACE COMPLETE ALL INFORMATION & MAIL OR FAX BACK WITH YOUR NON-REFUNDABLE DEPOSIT ON OR BEFORE JUNE 20, 2018.**

<b>Payment</b>	
Premiere Vendor Fee	\$ _____
Attending Vendor Fee	\$ _____
Program Ad/Banner Display	\$ _____
Power drop	\$ 75.00
Security (3 nights)	\$ 75.00
<b>Total Amount is</b>	<b>\$ _____</b>
<b>Due with Reservation*</b>	
*Please note: a 4% administrative fee will be charged for all payments made with credit cards	

Credit Card # _____
<input type="checkbox"/> Visa <input type="checkbox"/> MasterCard <input type="checkbox"/> American Express
Expiration Date ____/____/____
CV Code (3 or 4 digits) _____
Billing Zip Code _____
Name on Card _____
<input type="checkbox"/> I will mail a check on ____/____/____
<b>Signature</b> _____

Product(s): \_\_\_\_\_

Company & Contact Names: \_\_\_\_\_

Address: \_\_\_\_\_

Tel: \_\_\_\_\_ Fax: \_\_\_\_\_

E-mail: \_\_\_\_\_ Web Site: \_\_\_\_\_

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

**LOOKING FORWARD TO SEEING YOU IN PALM DESERT JULY 12-15, 2018!**